



## Managing Your Profile in 2025

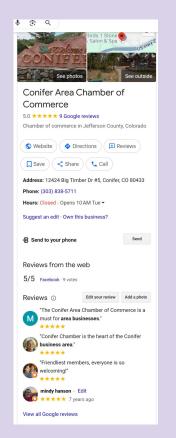


# **ÉBusiness Connect**

## Apple Maps, Siri and Apple Wallet

#### What is a Google Business Profile?

- A Google Business Profile, formerly known as Google My Business, is a free tool that allows businesses to manage their online presence on Google Maps and Google Search.
- It enables businesses to create a listing, provide information like hours, phone number, and website, and interact with customers through reviews and posts.





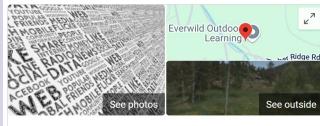
#### What are the Benefits of a Populated Profile?



- Visibility: Businesses can be easily found by customers searching on Google and Google Maps.
- Information Management: Businesses can control the information displayed about their location, hours, services, and contact details.
- **Customer Interaction**: Businesses can respond to reviews, share updates, and engage with customers.
- **SEO Boost**: A well-optimized Google Business Profile can contribute to local search ranking.
- Free Advertising: It's a free way for businesses to promote themselves and reach potential customers.

#### What Does a Populated Listing Look Like?





#### Wild Iris Marketing

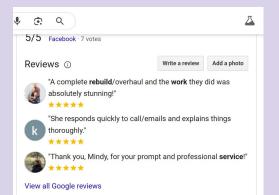
#### 5.0 $\star$ $\star$ $\star$ $\star$ $\star$ 53 Google reviews

Marketing consultant in Jefferson County, Colorado

S Website Oriections Reviews	Save
Share Call	
Address: 7346 Brook Forest Dr, Evergreen, CO 80439	
Phone: (720) 526-3636	
Hours: Closed · Opens 8 AM Tue ▼	
Suggest an edit · Own this business?	
윤 Send to your phone	Send

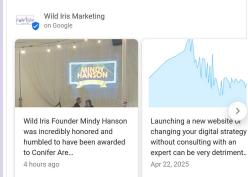
- Photos applicable to your business.
  - >100 is ideal
- Reviews
  - >10 is best but not too many at one time
- Address, phone number, hours
  - Keep this up to date!

#### What Does a Populated Listing Look Like?



#### From Wild Iris Marketing

"Wild Iris Marketing works with businesses and non-profit organizations to expand their marketing reach and grow their client base."





- Ask for Reviews!
- From Your Business Name Here
  - Brief summary of who you are and what your ideal client looks like.
- Articles and Updates
  - Blogs, press releases, hiring notices etc.

### Behind the Scenes – Are You Verified?





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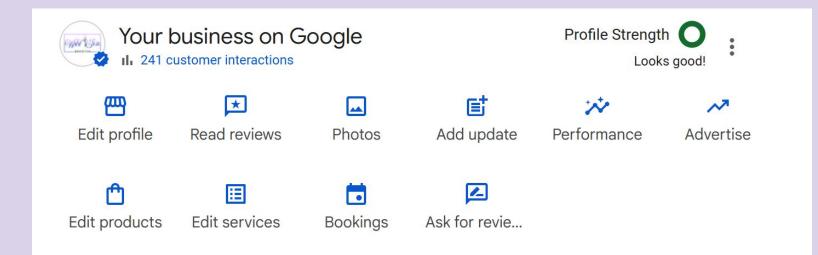
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x ∨ business.google < □	:	
☰ Google Business P 오 ⅲ (		
Verify		
Record your business details		
Capture all 3 requirements in 1 continuous recording.		
Learn more about video verification.		
<ul> <li>Show surrounding area such as street signs or neighboring businesses</li> </ul>		
Your location should match the service area you entered		
Show business name printed on business card, license or vehicle		
Your business name should match the name you entered	e	
ටෙ Show business equipment, booking syster or unlock branded vehicle	m	
You need to show you're authorized to represent this business		

**Change option** 

- Most complicated (and frustrating) part of the Google Business Profile.
- When verifying you will have to choose Location Based or Service Area business.

### **Behind the Scenes**



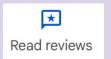






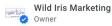
←	Business info	rmation			:	×
Abou	Contact	Location	Hours	More		
Abo	ut your busine:	SS				
Bus	ness name					
Wild	Iris Marketing					
Bus	ness category					
Mar	eting consultant					
Des	cription					
Wild Iris Marketing works with businesses and non-profit organizations to expand their marketing reach and grow their client base.					eting	
Ope	ning date					
Janu	ary 18, 1996					
Cor	tact informatio	n				
Pho	ne number					
(720	) 526-3636					

 Fill out as much information as possible and keep it up to date.





←	Reviews	•	×
5.0	$\Rightarrow \Rightarrow \Rightarrow \Rightarrow \Rightarrow \Rightarrow (53 reviews)$		
<u>س</u>	Reply to reviews		
All	Replied Unreplied		
≓ N	ewest		
D	Dawn Avery 1 review • 1 photo	()	
	★★★★★ 5 weeks ago		
Love Mindy!!! Great source of information! Helpful on all social media platforms!! a Google Certification, should have taken 5 days and less than 5 hours later it wa Highly recommend!			n



#### 5 weeks ago

Thank you. We love working with you and we were happy to be able to resolve your Google Business Verification issue quickly.

• Request Reviews!

 Unwritten suggestion is at least 12 but more is better.

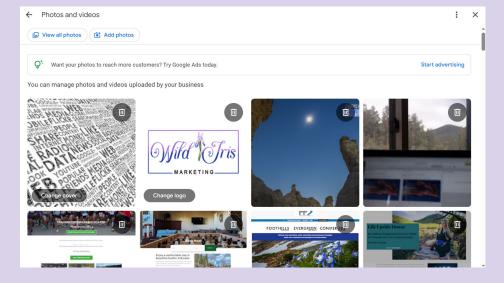
#### Reply to all reviews promptly.

- Positive and negative need replies.
- Do not request too may reviews at one time or they may be flagged as fraudulent or "bought".

🥒 Edit 🔟 Delete







- Products, services, end results, community involvement etc.
- Unwritten rule is >100 or more but add them over time, not all at once!
- These are visible to anyone who sees your listing so make sure they are appropriate for public view.





← Add update	:	×
Add update Post updates to your customers on Google		>
Add offer Create an offer and attract customers to your business		>
Add event Let customers know about events you're hosting		>

- These can be blogs, events, sponsorships, special offers etc.
- Great place to add content for EEAT.

### Let's EEAT!



- Experience
  - How much **first hand experience** do you or your company have on the topic? Show your experience with history, customer jobs or past work, etc.
- Expertise
  - Demonstrate your subject matter expertise through the depth and accuracy of your content and author credentials and by citing reputable sources and studies.
- Authoritativeness
  - Show Authority by citing certifications, industry associations, any articles you've written.
- Trustworthiness
  - Express Trust with positive reviews (make sure they're real and legit!) and other indicators of trust.

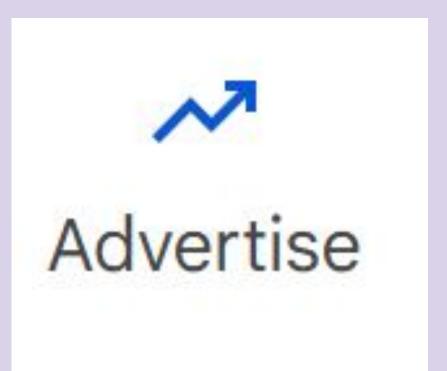




←	Performance			:
		Mar 2025-Mar 2025	]	
	Overview Calls Bookings Directions Websit	te clicks		
C	51 Business Profile interactions → -21.5% (vs Mar 2024) 5 0 0 0 0 0 0 0 0 0 0 0 0 0	Mar 16		Mar 31

 Good supplemental information but it is critical to have Google Search COnsole and Google Analytics set up to collect data as well.





- Entire additional class.
- Rarely recommend for small businesses right now due to extreme budget allocation by larger companies.

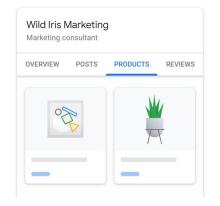


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← Products



Get customers to your store

Add products to your Business Profile and show what you have in stock  If you sell items you can add them here to help potential customers find your products when Googling for them.

Get started

←	Services	:	×
<b>(</b> )	Services were changed based on feedback from Google users or other sources. Review these published updates to make sure they are accurate.		ОК
	rketing consultant nary category		
CURI	RENT		
A/B	Testing		
Blog	Posts		
Brar	nd Marketing		
Bus	iness Communications		
Cam	npaign Design		
Carr	npaign Development		
Clas	sses & Trainings		
Con	tact Advertising		
Con	tent Creation		
Con	tent Management Systems		
Con	tent Writing		
Digi	tal Ads		
Digi	tal Advertising Digital Advertising		
Digi	tal Advertising Online Advertising		
Digi	tal Content Creator		





 If you provide services list all of the keywords you can think of here! This will help potential customers find your products when Googling for them.

Bookings



 You can connect your Google Business Profile with some booking systems so people can book appointments directly through your Google Business Listing.

Ask for revie...



← Get more reviews

×

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#### Give customers a link to review your business on Google

Reviews build trust and help your Business Profile stand out to customers on Search and Maps

🖻 Email 💿 Whatsapp 🚯 Facebook	
Review link https://g.page/r/CReTbjHv_jMJEBM/review	D

#### Share your reviews QR code

Right-click and select "Save Image As..." so you can share your QR code with customers



Learn more about best practices for asking for reviews, and what to do about negative reviews

- Reviews are essential to build EEAT as well as to increase your credibility with Google's algorithm.
- Ask for them in moderation.
- Some may not show up for an extended period of time, do not duplicate them!
- Respond to every review. Positive and negative.

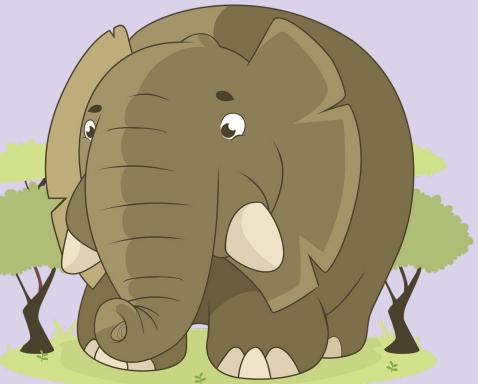
### Warnings!



Eat the elephant one bite at a time! Do NOT try to do everything at one time.

Do NOT allow perfection to become the enemy of getting started on the path to your future.

Allow yourself to seek help and support when you need it. Much like I need a help fixing my car, you may need help with marketing.



### Contact Me!



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